

## taylor strategy partners experience the power of personal



# search the matchmakers

It starts with a spark. Something about the candidate catches your eye - maybe their experience and skills, or maybe something intangible. There's an open spot on your team, and you want them to fill it. We find someone with that spark every time.

TSP's Executive & Professional Search team knows resumes and LinkedIn profiles are just a part of someone's story. We get to know their personality, motivations, and competencies. Combining that personal approach and our deep knowledge of pharma, biotech, and life sciences perfectly positions us to find the people your business needs - all while delivering an excellent candidate experience.

#### the tsp difference

#### Experience the power of personal.

Making genuine connections with candidates isn't just how we do what we do. It's why we do it. Count on an excellent, personal experience for candidates and clients alike.

#### Your business matters.

Every search is important, from a director of finance to a chief operating officer. You can expect our full, undivided attention when you need it most.

#### We're individuals who work together.

The recruiter you build a relationship with upfront will lead the search and shake your hand at the end. You can count on us to bring positive, team-centric energy to the table.

#### We're industry experts.

The life sciences industry is complex, diverse, and highly specialized. We bring decades of experience to help you navigate the territory.

#### We're flexible.

We're proud of our search process. We can flex our resources and process to make sure what we're doing is best for what you need. You will always have a premium experience - and so will your candidates.





extensive search definition



thorough target strategy



screening & face-to-face interview



behavior

assessment

credential



candidate delivery

### tsp fast facts:

51 years in the recruiting business

20+ years in life sciences, health care, and payer / provider industries

500,000+ contacts in TSP's proprietary database

500,000+ LinkedIn "first connections" across TSP

## tsp has filled many roles in the pharmaceutical and biotechnology industry:

- Commercial
- Clinical
- Medical Affairs
- Human Resources Organizational Development
- Talent Management

tsp



validation